

**#1: Evaluation tests with our R&D and pilot systems**

for sterilization or material modifications, including for some powders.

We first discuss your requirements and how one of our systems can meet those. If a customer is not sure if our this or that system will meet his/her requirements, we offer evaluation tests with his/her samples. The offer includes charges from a local certified bio-lab and fees for our work and for using our equipment. The latter is credited to a possible purchase of our equipment. Evaluation tests are the base for whatever adjustments, if any, in our standard equipment or for its modifications.

**#2: Adaptation to customer´s requirements our existing systems.**

We send first informal offer with our estimated cost brackets for a construction of respective equipment. After mutual corrections and price negotiations we send our formal offer.

**#3: Development of new sterilization processes and systems**

based on ours or someone´s already known principles yet within our expertise which includes finding a technical solution to unknown product. It works as following:

- In line with established practices and our own experiences, we do not submit our custom engineering a detailed solution as a part of our offer for fully new equipment.
- Finding a custom technical solution is the time consuming and costly work. We justify our offer without a detailed description of a proposed new engineering solution.
- We avoid signing the two-sided confidential Agreements as impractical for us since not able to control its following by other side yet we always sign NDA to protect customer information.

***\*4: All our work and warranties are in line with our current "Terms of Sale and Manufacturing".***

Please, submit your equipment requirements at [info@wek-tec.de](mailto:info@wek-tec.de)

our works and articles are referenced in various industrial and scientific publications.

